

HOW TO CHOOSE THE RIGHT INSTALLER

It is imperative that at the outset of a planned installation, a competent and reputable installer is chosen, as it is seldom possible for a poor installation to be undone: cables cannot be uncut, and equipment damaged by an incompetent installer cannot be repaired under warranty.

Request Certificates – Proof of Qualifications

Possibly the most important aspect of choosing an installer is checking qualifications and training. An installer should be able to produce certificates of qualifications on request. In some instances, COC's (*Certificate of Compliance*) are required to be signed off on completion of the installation by the installer. This is also the case for electric fencing. An *Electric Fence System Certificate of Compliance* (EFSCOC) is a certificate issued by an electric fence system installer, duly registered as such in terms of the *Occupational Health and Safety Act of 1993* and more specifically the *Electrical Machinery Regulations of 2011*. Stafix Security Centres offer EFSCOC compliance training countrywide.

Stafix has training facilities in all major centres throughout the country and recently announced the opening of their new flagship training centre in Harmelia, Johannesburg. This centre, *Ndlovu College*, is a fully SAQA accredited facility through which the Stafix training facilities offer:

1. Introductory training in Electric Fencing
2. Advanced training in Electric Fencing Systems
3. Basic and advanced CCTV training
4. Courses, practical assistance and consultancy on all products e.g. Roboguards, alarms, etc.

Please speak to your representative at Stafix or visit our website at www.stafix.co.za for more information.

Request Written Quotations and Choose Wisely

It is advisable to get at least 3 quotations for the work to be carried out. Price should not be the only consideration when choosing an installer. If a quotation seems cheap, it could be that corners will be cut. Try to get referrals on installers they have used from friends or colleagues. This will give an idea of what your experience will be with the installer. It is advisable to choose a local installer so that long travel times are eliminated, and the project can progress on schedule.

Check the Installers' Credentials

Make sure that the installer has an existing business address and working email or phone contact. Confirming that s/he has an updated business website also helps.

Check Insurance and Warranties

It is important to ensure that the installer has adequate insurance. This will ensure that you and your property have maximum protection. This should include workers' compensation and liability coverage.

Credible warranties are of paramount importance when choosing an installer. The installer's warranty should be backed up by the manufacturer. Do your homework by doing an internet search on the equipment recommended by the installer. This way, it is quite easy to establish the quality of the product. Stafix offers a 1 to 3-year warranty on all equipment purchased. All equipment requiring a plug needs to have a valid LOA (*Letter of Authorisation*) from SABS (*South African Bureau of Standards*) before being sold in South Africa. This letter states that the equipment complies with the relevant safety standard and is safe for use. Please ensure that these LOA's are in place and can be requested from the relevant supplier. Stafix goes to great lengths to ensure that these LOA's are in place for all existing and new product releases.